

I-Talent Gagnon & Partners are experts in the researching and recruitment of Executives, Managers and Technical Specialists.

We are recruiting on behalf of our client, a successful global company, an experienced:

MEDICAL AFFAIRS DIRECTOR (M/F)

MISSION

The Medical Affairs Director is responsible for the development of the vision, the strategic and tactical plans, the resource and budget plans, as well as ongoing development and refinement of the European MSLs.

MAIN ACCOUNTABILITIES

- Expands on and leverages thought leader relationships by aligning leaders expertise with company needs. Successfully connects leaders internally to serve as advisors, expert guest speakers, investigators, and business development partners;
- Leads and facilitates the fulfillment of unsolicited requests, coordinates and delivers scientific, pharmaco economic, and disease awareness information as presentations or other forms of scientific exchange to managed care organizations, payers, and other formulary decision makers;
- Oversees the work of MSLs across the assigned region to ensure strategic and tactical plan, other target and goal achievement;
- Ensures field force team are equipped with appropriate medical scientific information to conduct their tasks and provide ongoing operational and scientific trainings within Europe;
- Expertly represent assigned MSL group in internal and external teams, meetings, presentations and medical conferences;
- Ensure MSL compliance and adherence to SOPs, Medical Affairs, operating procedures and all local and international rules and regulations.

EDUCATION, EXPERIENCE AND SKILLS

- Advanced degree (M.D., Ph.D. or Pharm.D.) is required, along with a thorough grasp of the pharmaceutical industry;
- At least 5 years experience in the pharmaceutical industry of which 3 years in Medical Affairs and/or a medical liaison experience within the pharmaceutical industry;
- Established relationships within European KOLs highly desired;
- Firm understanding of the key phases, processes, and techniques that are involved in both the pre-clinical and clinical aspects of drug development;

- Excellent interpersonal, communication and presentation skills are a must;
- Demonstrated leadership skills with the ability to work with high performance teams: clinical research, regulatory affairs, pharmaco vigilance, marketing, sales,... as well as networking skills to partner with important external customers, including thought leaders, academic institutions, medical/pharmacy directors, cooperative group leaders, and other decisional stakeholders is essential;
- High ethical standards;
- Highly motivated self-starter with a positive attitude, possessing the initiative required to achieve desired goals both independently and within a team structure;
- MS office literate and fluency in both English and French languages (written & oral).

**Please apply on our website: www.i-talent.com
together with your CV and motivation letter. Thank you.**

Only applications via this e-mail will be considered for this recruitment. If you don't receive a reply to your application within 2 weeks, please consider that your file has not been shortlisted.